

The breakdown for Administrator Education Units (AEUs) by content area for the American Association of Orthopaedic Executives (AAOE), Annual Conference 2013, on April 28-30, 2013, is listed below. It reflects the session titles, the content area for the sessions and the number of AEU(s) for the sessions. Please refer to this breakdown when submitting this program as part of the recertification process for the CASC credential.

Session Title	Content Area	AEU Hours
Tips and Tricks of Successful DME and Pharmacy Ancillary Program Outlines	Financial	1.25
Strategic and Tactical Practice Management: Ten Things Every Practice has to do in the New Healthcare Environment	Human Resources	1.25
Negotiation Skills for Practice Executives: Enhance Your Skills, Knowledge and Attitude	Human Resources	1.25
Federal Health Care Landscape: From the Affordable Care Act to Entitlement Reform	Regulatory & Legal	1.25
Fracture Care: Are You Getting All the Charges Reimbursed?	Financial	1.25
Using EMR to Optimize New HIPPA Compliance Mandates: Release of Information Tips and Tricks in Response to Subpoenas, Designated Record Set, Insurance Audits and More!	Quality Management	1.25
Hosted IT Solutions: Understanding Trends and What It Means for Your Orthopaedic Practice	Quality Management	1.25
Physician Practice Growth: The "Big Bang Theory"	Quality Management	1.25
Hope Is Not a Strategy: Developing a Strategic Plan	Quality Management	1.25
Building Self-Confidence and Elevating Self-Esteem	Human Resources	1.25
The World of Social Media: How to Establish and Maintain a Digital Presence	Quality Management	1.25
Accurate Reimbursement from Both Patients and Payers: Strategies for Enhancing Your Bottom Line	Financial	1.25
Advanced Auditing: Essential Techniques and tools to Identify Risk	Regulatory & Legal	1.25
Increase Profitability by Analyzing Non-Physician-Provider Productivity	Financial	1.25
Remaining Independent in the Era of Modern Healthcare: A Panel Discussion	Regulatory & Legal	1.00
Emotional Intelligence: How It Can Improve Your Practice	Human Resources	1.00
Effective Dashboards and Analytical Reports: Is Your Practice At Risk	Financial	1.00
Patient Loyalty: A New Formula for Success	Delivery of Patient Care	1.00
Building Strong Referral Relationships: How to Market and Grow Your Orthopaedic Practice	Quality Management	1.00
Connecting the Dots of HIPAA: Five Ways to Prevent Information Leakage	Regulatory & Legal	1.00
Patient Portals and the Patient Service Strategy	Delivery of Patient Care	1.00
Developing a Bundled Pricing Strategy	Financial	1.25
Strategic Pathways for Orthopaedic Practices Today	Quality Management	1.25
Health Care Reform: How Management Care Companies Are Likely to Respond To Government Competition	Regulatory & Legal	1.25
Asset Protection for Orthopaedic Practices & Physicians	Financial	1.25



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Relinquishing Control: Delegating to Save Time	Financial	1.25
The Best of the Best: What These Managers Do that Sustains Success	Regulatory & Legal	1.25
Leveraging Cloud-Based Technology to Revolutionize Your Practice	Quality Management	1.25
Weathering the Storm: Managing the Bottom Line in Orthopaedic Medical Groups	Financial	1.25
Accountable Care Organizations: What Practice Executives Need To Know	Regulatory & Legal	1.25
Neurology, Neuroses and Nurturing: How to Build and Sustain Your Perfect Team	Human Resources	1.25
Healthcare Reform and the State of Orthopaedics	Regulatory & Legal	1.25
Lean Six Sigma in Healthcare Organizations	Human Resources	1.25
EHR and Medical Professional Liability Risk	Quality Management	1.25
Increasing Collections Through the Reduction of Bad Debt	Financial	1.25
Solutions to Reimbursement Challenges: Cutting the Costs and Improving the Bottom Line	Financial	1.00
Payer Audits in Practice: Five Ways to Mitigate Revenue Risk	Regulatory & Legal	1.00
Employee Perceptions of Teamwork and Empowerment: The Correlation to Patient Satisfaction	Human Resources	1.00
Alternative (and Legal) Methods of Allocating Ancillary Income	Financial	1.00
Hitting Your Stride: Understanding Alignment Strategies with Hospitals to Strengthen Your Orthopaedic Practice	Financial	1.00
Give Your Practice a Physical: Performing Regular Operational Assessments	Quality Management	1.00
How Leaders Communicate Change to Positively Impact the Bottom Line	Financial	1.00
Reducing Liability Risk and Improving Quality: Role of the Orthopaedic Executive	Quality Management	1.00
CMS Performance Dashboards: Tools for Payment	Financial	1.00
Meaningful Use for Busy Orthopaedists: Stage 2	Quality Management	1.00
The Future is Now: Preparing Your Practice for a Changing Environment	Quality Management	1.00
Leverage Your Biggest Overhead Expense, Your Administrative Team	Human Resources	1.00
Maximizing Commercial Payer Contracts by Using Advanced Analytical Tools and Techniques	Financial	1.25
Creating a Leadership Brand: A Teaching Tool for Orthopaedic Executives	Regulatory & Legal	1.25
Four Gotchas of EMR-Based Documentation: What Vendors Won't Tell You	Quality Management	1.25
It's YOUR Data. Use It!	Financial	1.25
Responsibilities of Retirement Plan Fiduciaries	Financial	1.25
Increase Personal Efficiencies Through Excel Pivot Tables	Quality Management	1.25
HIPAA/HITECH Breach: **It Will Happen ... Are You Ready?	Regulatory & Legal	1.25

For questions, please contact 703.836.4871 or casc@aboutcasc.org.